



Pipeline

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MAY 2008

SPECIAL POINTS OF INTEREST:

- Trade Show and Membership Dinner
- Safety Awards
- Springfield Update

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UCA Trade Show and Membership Dinner



John McGovern from OSCO Oil, Inc. greeting attendees upon arrival at the event.

Over 280 UCA members networked amongst each other at the 2008 Trade Show and Membership Dinner on Thursday, April 17, 2008, at Belvedere Banquets in Elk Grove Village, Illinois.

The Trade Show featured 44 exhibitors who represented all aspects of the association including insurance, upfitting, marketing, and construction equipment. Attendees who visited half of the exhibitors' tables were eligible to win a 37" flat screen television which was taken home by Beth Hamby from A.T.M. Enterprises, LTD. Congratulations to Rob Sprow from Tonyan Bros., Inc., who was the recipient of UCA's other raffle prize – a \$500 UCA Event Gift Certificate.

Chair Ginger Imes from DS&P Insurance Services, Inc. introduced new members in attendance and gave a brief personal testimony on the benefits of being an active UCA member, "The experience of becoming an active member has allowed me to meet many great people and develop outstanding business relationships. ... My advice to the new members in attendance is to take the next step and become an active member!"

Today, UCA's membership is made up of over 200 associate and contractor member companies involved in various aspects of the underground construction industry. Since UCA's April 2007 Membership Dinner, the association has grown by 22 member companies. New members recognized at the dinner included:

- Aflac
- Auto Truck
- H&J Underground Testing
- Heritage Logistics
- Highway Technologies
- Illinois Mining
- Martin Implement
- Ridge Tool Company
- Lafarge North America
- Mid America Underground

During dinner, UCA's 2008-2009 scholarship winners were awarded. Congratulations to Michael Dander, Brian Davis, Ron Halicke, and Michael Monferdini who all received \$2,000 scholarships from various

donors including the Mateo's Kids Memorial Fund and Larry (UCA Past President) and Carolyn Keefe of L.J. Keefe Co. Individuals presented with UCA scholarships are all getting education or experience in order to work in and improve the underground industry.

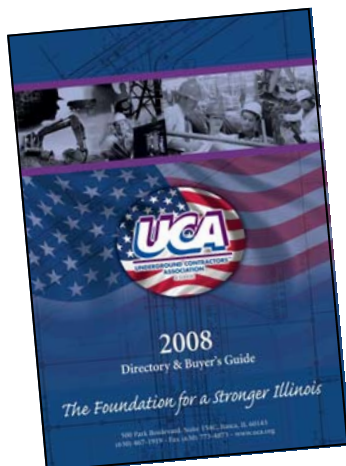


Bob Schutz and Event Chair Ginger Imes from DS&P Insurance participating at the 2008 Trade Show and Dinner.

UCA would like to thank the Events Committee for their hard work planning and executing the Trade Show and Membership Dinner. The event brought a strong representation from both contractor and associate members. Thanks to Event Chair Ginger Imes from DS&P Insurance for her time and dedication to this event.

For more information on upcoming UCA events or how to become a member, please contact UCA's Events and Marketing Coordinator Amy Badalamenti at (630) 467-1919 or visit ww.uca.org for more information.

Please turn to page seven of this month's Pipeline for more photographs from the 2008 Trade Show and Membership Dinner.



2008 Directory and Buyer's Guide

Have you received your 2008 Directory and Buyer's Guide? Please let us know if you have not received a copy. One directory is mailed to each company contact. Additional copies are available by request only. Copies are limited so contact UCA as soon as possible!

Keep in mind that the directory was prepared with the utmost of care. Changes within the industry are frequent and listings may become outdated. We apologize for any incon-

venience caused by errors or omissions.

If there is an inconsistency in your listing, please contact UCA at (630) 467-1919. All changes and corrections will be announced throughout the year in the monthly Pipeline.

Please update your directory with the enclosed listing stickers. Companies listed as (C) are contractors and (A) are associates.

Terry Barnett
President

John Scapin
Vice President

Ben D'Andrea
Treasurer

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UCA Pipeline is a publication of the Underground Contractors Association of Illinois. UCA is a non-profit trade association of contractors and suppliers in the sewer, water, utility, and underground industry. UCA is active in market development, information, education, labor, and promotion of safety.

Editorial comments, articles and photographs are welcomed and encouraged. Please contact Amy Badalamenti, Events and Marketing Coordinator, for more information, (630) 467-1919 or abadamenti@uca.org.

A Letter from the President

Dear Members,

April 17th's Annual Membership Dinner & Trade Show was a tremendous success thanks to the UCA Events Committee and staff. It was fantastic to see almost three hundred members and prospective members filling the Belvedere Banquets facilities. This year the members brought back the trade show before dinner and it was a great addition to the event.

Many members thanked me during the evening for the trade show and the ability to meet new members and visit loyal Associates that support this event. It is obvious that the Membership and Events committee cooperated on this event and did a marvelous job. My thanks go to everyone for making this a very enjoyable and successful evening.

Over fourteen months ago UCA's leadership recognized the economic downturn and promised to maintain event costs and frequency. As of this date we have accomplished that goal and promise to keep at it in the upcoming months. UCA is also researching ways we can cooperate with other associations, increase networking opportunities, and save valuable resources for all members.

Members are working diligently to increase their sales volume by meeting more members in the industry. That means UCA members want more opportunities for networking. In this economy, an economical way to network is to join a UCA committee, which allows members to network on a more personal level.

UCA has ten committees that meet every eight weeks and there is no requirement for you to attend every meeting. Some members, especially new members, join two or three committees to see which one fits their specific needs the best. Take time in the next few weeks to consider joining one of the ten UCA committees. Each committee will introduce you to other members and industry issues that need your help.

Committee include: Membership, Events, Convention, Construction Materials, Scholarship, Safety, Governmental Affairs, Labor, Statewide, or Continuing Education.

Remember to purchase products and services from UCA members. UCA's Board of Directors has asked me to remind you to support other



Terry Barnett, UCA President

members – especially in these rough times. If these companies have joined and paid their dues we encourage you to help them and recognize their loyalty by entertaining their proposals, bids, and buying products from them.

And if you insist on buying products from non-members, please encourage them to join the association, pay their dues, and support the industry by getting involved.

If we stick together and take care of those that take care of us, we will survive.

Sincerely,

Terry R. Barnett - UCA, President

Welcome New UCA Members!

Heritage Logistics, LLC - (A)

Ed Van Poucke, General Manager
747 E. 22nd Street, Suite 200
Lombard, IL 60148
(630) 261-8653
Fax: (630) 261-8743

Haul almost any construction-related material.

Highway Technologies - (A)

Ian Pensinger, Midwest Estimating Manager
880 North Addison Road
Villa Park, IL 60181
(630) 932-4600
Fax: (630) 424-3576

Traffic Control, Signs, Striping

Illinois Mining Corporation - (A)

Mark Franklin, Sales Manager
41 Walter Court
Lake in the Hills, IL 60156
(847) 854-1555
Fax: (847) 854-1564

Producer and supplier of aggregate materials; concrete and asphalt recycling; and contract custom crushing.

Martin Implement Sales - (A)

Steve Martin, General Manager
18405 115th Ave.
Orland Park, IL 60467
(708) 349-8430
Fax: (708) 349-4230

New Holland, Kobelco & Kubota equipment dealer.

Plote Construction, Inc. - (C)

Mike Themanson, Safety Engineer
1100 Brandt Drive
Hoffman Estates, IL 60192
(847) 628-6151
Fax: (847) 695-7251

Sawyer Falduto Asset Management, LLC - (A)

John Falduto, Managing Partner
340 W. Butterfield Road, Suite 400
Elmhurst, IL 60126
(630) 941-8560
Fax: (630) 941-8558
SEC registered investment advisory firm specializing in personal wealth management and retirement plans.

Standard Equipment Company - (A)

Tom Donlon, President
2033 W. Walnut Street
Chicago, IL 60612
(312) 829-1919
Fax: (312) 829-6142

Street sweepers, sewer cleaners, and hydro excavators.

Don't forget...

The companies listed in UCA's Directory are all UCA members and deserve your preference when looking for products or services!

Corrections & Clarifications

UCA would like to thank Patten Construction Products and Trench Rite for their \$1,000 sponsorship at the 2008 Maui Convention.

UCA apologizes for the error in not recognizing these companies in last month's Pipeline edition.

Pipe Handling Safety Class

On April 5, 2008, a safety class was conducted for UCA OSHA Partnership Members Stark & Son Trenching and Welch Bros., Inc. The class was held at Welch Bros., Inc.'s Elgin, IL, yard by UCA's Safety Consultant Dave Soderman from Safety Alliance, Ltd.

The class covered the loading, unloading, and proper securing of concrete pipe for transport from the yard to the job site. Many positive comments and recommendations arose from the training regarding proper handling of the pipe to prevent injury to the worker. Soderman said, "The drivers were very thankful and

thought the training was helpful especially since most of them could watch someone else do what they do on a daily basis and try to analyze the way it is done from a safety perspective."

The training started with classroom discussion and then proceeded into the yard to actually observe the loading and unloading of various sizes of concrete pipe, including differing site conditions. The training concluded by returning indoors, further discussing some safety concerns and how to avoid accidents from occurring.



For more information on this and other safety classes, please contact Dave Soderman from Safety Alliance, Ltd. at (847) 951-3244 or dsoderman@ameritech.net.

Safety Angle



JULIE, Inc.'s 3rd Annual Midwest Regional Utility Locate Rodeo

JULIE, Inc. is proud to present the 3rd Annual Midwest Regional Utility Locate Rodeo on June 18 and 19, 2008, at the Planet Underground in Manteno, Illinois.

Once again this year, the competition will include four divisional events: elec-

tric, gas, telecommunications (phone/TV), and water plus an optional bonus event. The top three competitors in each division and the bonus event will receive prize money. First place winners in each division also receive an invitation to compete at the International Utility Locate Rodeo in Atlanta, GA.

The registration deadline of June 1st is quickly approaching and space is limited. A registration form has been inserted in this month's Pipeline for your convenience.

UCA proudly announces the 3rd Annual Safety Awards competition!

UCA's Safety Committee announced its plans to host the Annual Safety Awards Luncheon on August 20, 2008, at the Assurance Agency's Schaumburg facilities. The committee was delighted to accept Assurance Agency's offer to host this year's awards luncheon. Each winner will receive a plaque and framed certificate as well as acknowledgment at UCA's Annual Dinner.

Because the Safety Awards were not presented at this year's Annual Membership Dinner, many members thought that UCA would not host the awards in 2008. UCA is dedicated to safety and understands as well as applauds safety achievements.

This year's awards will include four categories based on total hours worked. The awards will include, in each category, a winner, along with

an award for "most improved". The awards will be based on total lost workday cases and safety training performed. If companies have any willful citations or fatalities (during 2007) they will not be qualified for an award.

To compete with other UCA members, please complete the enclosed Safety Award application by July 15, 2008 and submit to:

Safety Alliance, Ltd.
Attn: Dave Soderman
500 Park Boulevard, Suite 154C
Itasca, IL 60143

If you have any questions, please contact UCA's Safety Consultant Dave Soderman at Safety Alliance, Ltd., (847) 951-3244.

UCA – OSHA OSPP Partnership Increases Members

UCA's partnership with OSHA, the OSPP, continues to progress in 2008. Contractor members are encouraged to participate in the partnership.

UCA recently received and accepted the applications for two new contractor members. The four contractors are Len Cox & Sons Excavating and Plote Construction, Inc. Four other contractor members are interested in the partnership and have attended recent meetings. UCA expects to announce their joining soon.

The next partnership meeting is scheduled for August 14th at 10:00 a.m. at UCA's of-

fices. If you are interested there is no obligation to join if you attend a meeting. To become a partner or for more information, please contact the UCA staff at (630) 467-1919.

2008 OSPP Renewals and New Members

- Airy's Inc.
- Archon Construction Company
- C.J. Erickson Plumbing
- Dawn Companies, Inc.
- Doherty, Gianni, Rietz
- George W. Kennedy Construction
- Glenbrook Excavating and Concrete, Inc.
- John Burns Construction Company

- John P. Hopkins Sewer Corporation
- Knowles Construction, Inc.
- L.J. Keefe Company
- Laser Construction Company
- Len Cox & Sons Excavating
- Leyden Electric
- Neptune Construction
- PirTano Construction Company, Inc.
- Plote Construction, Inc.
- Scully, Inc.
- Stark & Son Trenching, Inc.
- Steve Spiess Construction
- Varuna
- Walsh Construction Company (IL)



IDOT Required 'Time & Materials' books Available at UCA

In early 2007, UCA purchased the 3-volume set of Equipment Watch's Blue Book. IDOT recently mandated the use of these volumes for quoting force accounts (hourly use and maintenance rates) instead of the Blue Book IDOT has published itself in the past.

Volume I – is for equipment produced this year & up to 5-years of age.

Volume II – is for equipment manufactured between 6 to 10 years ago.

Volume III - is for equipment 11 to 20 years of age.

All 3 volumes retail for \$2,250 but with the UCA discount they are only \$1,912.50. If you are interested in ordering your own copies, please contact Gloria Turner at

Equipment Watch by calling (800) 669-3282 extension 76760.

Don't forget to call UCA staff and schedule to visit our offices to review the 3-volume set any day of the week. UCA's normal business hours are Monday through Friday, 8:00 a.m. until 5:00 p.m.



All three Blue Books available at the UCA offices! Call today to set up an appointment to use the books!

Recent Labor News

On April 18th, the Chicago Regional Council of Carpenters and MARBA concluded negotiations on a new two year contract containing an economic package of \$3.40 per hour for each year of the contract with an additional \$0.02 employer's contribution to the industry advancement fund (\$0.06 total IAF per hour contribution).

Work rule changes include a random drug testing program, shift start at 7:00 AM upon notice to the Union, contract language for employees who work outside the geographic area of the agreement, and formation of a pile

driving subcommittee to consider crew sizes.

MARBA will conduct a "Know Your Contract" seminar to be held on May 28th at 8:00 a.m. at a location to be announced. UCA will update the membership as soon as more information is available via fax and email.

MARBA and the Operating Engineers, Local 150, recently executed the "Building Agreement." Previously, MARBA provided UCA a copy of the "Heavy Highway Agreement" between MARBA and the Operating Engineers, Local 150. This and other contracts are

available on www.uca.org and www.marba.org. For more information on how to access these important contracts, please contact UCA's Legislative Affairs Director, Scott Dworschak at (630) 467-1919.

Engineering News Record reports that construction dropped another 0.3% in February from January. This is almost 4% below the same period last year. February's decline represents the fifth consecutive month that construction has decreased. Lodging, manufacturing, private school and power work construction have started strong in 2008.

O'Hare Modernization Bid Update

The City of Chicago has issued Addendum #2 for the Cargo Area Site Prep and Interim Ditch 'bid package' as part of the O'Hare Modernization Program (OMP). The Addendum is now available at:

Bid & Bond Room City Hall
121 N. LaSalle Street, Room 301,
Chicago IL 60601

The bid opening date for the Bird Deterrent Wire Installation work is Wednesday, May 21, 2008. The date

was originally advertised as May 11, 2008. To view the ads placed in recent editions of the Sun-Times, visit the website: www.oharemodernization.org.

Additionally, the City of Chicago has awarded two bid packages for OMP construction work to K-5 Construction and Aldridge Electric. For more information about the OMP visit the website above or call UCA at (630) 467-1919.



Teamster's Local 731 Wage Package Increase

The following is the allocation of the \$2.00 wage package increase for Teamsters Local 731 effective June 1, 2008:

Wages	\$0.75
Health & Welfare	0.60
Pension	0.65
Total	\$2.00

Please contact UCA at (630) 467-1919 for more information or visit www.uca.org.

JJC Storm Water/Erosion Control Class

In April, the Storm Water Management/Erosion Control program began. Joliet Junior College is offering the latest updates as to permits, penalties and regulations. The seminar will be held at Joliet Junior College, Weitendorf Agriculture Education Center, located at 1215 Houbolt Road, Joliet, IL 60431. Students will earn 7.0 PDH's. The class is all day from 9am to 5pm. The next class will be held on May 21. Alternate future dates are: June 25, July 23, and August 20. The cost of the class is \$300.00. To register, please call (800) 369-2200 or log in to www.jjc.edu.

Chuck Smith Scholarship Fund

Local 965 will be accepting applications for the annual Chuck Smith Scholarship through June 1, 2008. Applications can be obtained by calling (217) 528-9659 or stop by the Local 965 office at 3520 E. Cook Street in Springfield, IL. If you have any questions, please feel free to contact Michael D. Zahn, Business Manager at (217) 528-9659.



Storm water outlet releasing sewage.

UCA Members Meet with U.S. House Committee Chairman

Several UCA members met with U.S. House Transportation and Infrastructure Committee Chairman Jim Oberstar (D- Minnesota) when he spoke at a fundraiser for U.S. Representative Melissa Bean (D- Illinois) this past week.

Oberstar has been a great advocate and supporter of UCA's push to reauthorize the Clean Water Act, and the Wastewater and Drinking Water Revolving Funds. In fact, his Committee

was the first to pass key elements of these initiatives last Spring.

At the event, Oberstar exhibited his deep knowledge of the Chicagoland transportation system, and its current and future needs. He commented on the large investment that Europe and China are making in the transportation systems, which have greatly improved their efficiency and provided a key component to their overall economic vitality. Unfortunately, the U.S. has

not kept pace, and we are beginning to see the effects in poorer roads and the slower movement of goods in, and out of, the Chicago area. He has taken the lead in calling for greater infrastructure investment and has advocated for providing the necessary funding that a modern transportation system requires.

UCA members were able to personally thank Oberstar for his efforts due to financial support generated by our Stronghold Society PAC.



(L to R) Tom Whalls, (HD Waterworks), Terry Barnett (Glenbrook Excavating), Rep. Jim Oberstar, Mike Piraino (PirTano Construction).

Springfield Update

The Structural Work Act (SWA), which was justifiably "retired" over ten years ago, has resurfaced in Springfield. Led by the Trial Lawyers (insert Lawyer joke here) this legislation would allow workers on the job to sue almost anyone involved in the project from Contractor, subs, and suppliers. This bill will only drive up construction costs, as employers defend additional lawsuits, without giving workers any additional protection already allowed by law, or increase workplace safety. It's important to note that of the fifty states, only New York has a law similar to the SWA to address workplace injuries.

UCA has been actively working against this bill along with other like minded associations. We have identified "swing" elected officials and contacted members in those districts to reach out to the elected officials and

voice their opposition to this bill. We have marked this legislation as our top priority for defeat this session.

We are also working hard for the State of Illinois to finance a public infrastructure improvement program. The last public works program "Illinois FIRST" was passed under former Governor George Ryan in 1999! In FY 2003, the State spent \$1.5 billion on roadways in our state. In FY 2008, that number was down to \$479 million – a 75% decrease! While the cost of fuel has skyrocketed, the state revenues from the state gas tax remain at a fixed per gallon rate, and revenues for roads have not benefited from strong fuel price increases.

In addition to this vast funding decrease, the cost of road construction has increased 47% during the same time

period. We are therefore hit by a double whammy of reduced funding and rising costs which have led to hundreds of miles of potholes and increased congestion. In 2003, over 1,325 miles of state highways were in need of repair. By 2006, that number had risen to over 2,050 miles. At this rate, over 3,325 miles of highway (the most traveled roads in our state) will be categorized in poor condition. Structurally deficient bridges are up 30% since 2003 to nearly 800 in need of repair and upgrades.

UCA is working with the Transportation For Illinois Coalition (TFIC) a group of business and labor organizations to push our elected officials into doing the right thing and invest in our future. TFIC has a staff of experienced former transportation officials that know the needs of our state in great

detail. Together, armed with the proper information and the clout to get legislators' attention, we are making progress. However, despite support from rank and file members from both sides of the aisle, the strong personal rivalries and disputes among the leadership in Springfield have stifled this legislative effort to this point. We hope that our leaders can look past their differences and join together for the good of its citizens, businesses, and workers to pass a vibrant and funded public infrastructure improvement program this year.

For more information on State or Federal Legislation, please contact UCA's Legislative Director Scott Dworschak at (630) 467-1919.

Reducing Health Insurance Costs

Health insurance costs are ever increasing. These increases are hard to manage because you have no control over them and they don't abate in an economic slowdown. But, be encouraged, there are some tools to help reduce health insurance costs even while health care expenses continue to inflate.

The tool kit has three parts.

The first tool is the High Deductible Health Plan (HDHP). Employers switching to HDHPs can save up to 50% on health insurance expenses. An HDHP is a health care plan with a higher deductible: per 2007 rules, a minimum deductible of \$1,100 for individual coverage and \$2,200 for families – prescription drug expense must also apply to the deductible. The maximum annual out-of-pocket expenses, including deductibles and co-payments, can-

not exceed \$5,500 for individuals (\$11,000 for families).

Tool #2 is the Health Savings Account (HSA). An HSA must be available to the employees when employers select High Deductible Health Plans. As you may recall, the Medicare Prescription Drug Improvement and Modernization Act of 2003 gained a lot of notoriety with its complex and varied prescription drug plan options for Medicare recipients. But, included in this legislation was the HSA concept. These tax-advantaged accounts allow withdrawals for routine medical and catastrophic health care expenses while providing a savings vehicle for increasing the individual's wealth. The following points provide further rules and definition of an HSA:

- Unused funds in an HSA can roll over from year to year.

- The individual, not the employer, owns the account.
- The employer, employee, a family member, or a combination of these may make tax-free contributions to the HSA.
- Annual contributions are capped at the lesser of the HDHP deductible or \$2,850 for individuals and \$5,650 for families
- Withdrawals for qualified medical expenses are not taxable.
- Withdrawals for non-medical expenses are permissible, however, they are taxed as income and are subject to a 10% penalty.

Tool #3 addresses the concerns employees will have about the higher deductibles inherent in the new High Deductible Health Plan. This will be of greater concern at first while their HSA value is small but growing. Therefore,

Tool #3 is giving employees the opportunity to voluntarily apply for HSA compatible health indemnity insurance policies (e.i. AFLAC plans) which provide cash benefits that a person may use to help pay health plan deductibles and other out-of-pocket expenses. Thereby easing the employee's worry about the HSA not having sufficient balance for unexpected medical expenses and helping protect the HSA account balance for its intended use as a savings vehicle.

For more details on the information presented in this article or for other ways to reduce health insurance costs, please contact Rex Koehn of Aflac at 630-632-0332.

Debt Risk Management – Hot Topic for UCA Members

On March 4, 2008, UCA's Continuing Education Committee hosted a Debt Risk Management seminar at UCA's office. This lunch and learn was presented by McKnight, Kitzinger, McCarty & Pravdic (MKMP) and Rabjohns Financial.

The seminar focused on strategies and techniques to protect your business – your most valuable asset. Too often in today's busy

and technical world, business owners delay doing the things necessary to protect their business. This is information that business owners need to understand and implement.

Are you working *in* your business, but not *on* your business? If you do not put in place the safeguards that are part of managing and leveraging debt, all of your hard work and equity could be in jeopardy. Debt Risk Management

educates business owners on the appropriate legal, financial and insurance strategies that will empower you to maximize the opportunities that leveraging debt provides.

The seminar discussed business formation and liability strategies, such as what to do from the beginning and what to guard against to keep you out of trouble. Most business owners overlook the

available liquidity strategies that are needed to manage the debt that effectively manages your operation.

Because of the positive feedback from attendees, the Continuing Education Committee agreed to host another Debt Risk Management Seminar in the near future. For more information on this topic, please contact UCA staff at (630) 467-1919.

29th Annual Golf Outing - Thursday, June 26, 2008

FORE! UCA's Annual Golf Outing is only a month away! Following the trend of '07, this year's outing will also be held at Cantigny Golf Club in Wheaton, IL. and will take place on Thursday, June 26th. The cost per golfer is \$240 and many sponsorship options are available. Past Golf Outing Chair Brian Klimes from FOCIS Promotions and Incentives has volunteered to chair this event again!

With the approval of the Board of Directors, the Events Committee agreed to host the Annual Event a month earlier in place of the State-

wide Golf Outing. Traditionally, UCA's Annual Golf Outing is held in July. UCA's Statewide Golf Outing has been cancelled for 2008. All Statewide members are encouraged to attend UCA's Annual Golf Outing.

Cantigny's 27-hole layout is a challenging yet fair test of golf that can be enjoyed by golfers of all abilities. Novice and scratch golfers alike will appreciate the bent grass tees, greens and fairways, as well as the 12 lakes, two creeks, over 70 sand bunkers, thousands of oak, ash and hardwood

trees and more than 100,000 flowers.

The course is comprised of the Woodside, Lakeside and Hillside courses. Together the courses create three unique golf experiences. Cantigny golf has been host to the 2007 U.S. Amateur Public Links, the 1998 and 2002 Illinois Amateur Championship, and numerous USGA qualifiers.

Attendees of UCA's 2007 Annual Golf Tournament thoroughly enjoyed the clubs use of three nine-hole courses. Many players complimented the ease of play and flow

of the outing. Because of the tremendous success of the 2007 outing, UCA staff recommends registering for the outing early! Last year's event sold out and golfers were placed on a waiting list.

To register for this event, please complete and submit the enclosed registration form to the UCA offices. For more information on this and other UCA events, please contact UCA Events and Marketing Coordinator Amy Badalamenti at (630) 467-1919 or abadalamenti@uca.org.



Photos of attendees and sponsors from the 2007 Annual Golf Outing at Cantigny!
Register today!

Membership Incentive Award Program Extended!

UCA's Board of Directors wanted to remind all UCA members of the Membership Committee's Incentive Awards Program. Both the committee and the Directors believe that the best recruiting resource is UCA's members.

There is no better recommendation than from one member to another prospective member.

Please use the inserted Membership Incentive Program Flyer in this edition of the Pipeline to

remind yourself that this ongoing program can earn you valuable **Recruiting Certificates** redeemable toward UCA Networking Events in 2008. For more information, please contact the UCA staff at (630) 467-1919.



Hey mon - Save the Dates!

2009 Convention - Montego Bay, Jamaica

Rose Hall Resort & Spa - February 1 - 5, 2009



Helping Businesses Cut Costs and Increase Profits

FleetMatics, an industry leader providing GPS vehicle tracking solutions to companies with small to large fleets, has helped thousands of companies throughout the U.S. increase their billable hours while reducing overtime and fuel costs. Headquartered in Boston, MA, FleetMatics the system was designed to meet customers' needs and improve operating efficiencies quickly and easily.

FleetMatics is an internet based fleet management solution through which users can access their critical fleet information at any given time. Fleet managers are able to view their vehicles' locations, status (Start-Up,

Position, Shut-Down), and speed in real-time and significantly improve dispatching efficiencies through the Live Fleet Track feature. Using the Nearest Vehicle Locator, companies can locate the 5 nearest vehicles to any address or point on the map in seconds. Customers are able to deploy vehicles faster and reduce fuel costs.

The FleetMatics' reporting suite saves fleet owners time by eliminating manual timesheets and accurately calculating vehicle idling times, service times, vehicle mileage, and more with over 20 Key Management Reports available. Reports can be scheduled to be e-mailed to any num-

ber of recipients daily or weekly, reducing paperwork and streamlining office procedures. The new "Dashboard" feature helps companies manage their fleet in seconds. In just one click, users can view a summary of their fleet's performance and eliminate costly fuel-burning activities.

Hundreds of underground contractors are using FleetMatics to make fleet tracking easy and profitable.

To see a live demo call now 1-866-844-2235 or visit us at www.fleetmatics.com.



"We have seen significant savings since fitting FleetMatics to our fleet. Our overtime costs have decreased as our timesheets are now accurate. Productivity has greatly improved which has led to reduced fuel costs as well as increased profits."

All "Member Spotlight" articles are submitted by the company being featured; UCA staff does not write "Member Spotlight" articles. In no way does UCA support or promote one member's product and/or service over another. Members are given the opportunity to submit Pipeline articles to further the association's knowledge of their product and business, not as a comparison to other companies in the association.

2008 Trade Show and Membership Dinner



Jasmine Eco-Scolaro from Mateo's Kids and Mike Rotger from PirTano Construction Company presenting Brian Davis with a Scholarship sponsored by the Mateo's Kids Memorial Fund.



UCA President Terry Barnett from Glenbrook Excavating and Concrete, Inc. presenting Michael Monferdini and his family with the George C Lyman Jr./UCA Scholarship.



Past President Larry Keefe from L.J. Keefe Co. presenting Michael Dander and his family with the Lawrence J. Keefe Scholarship.



Welcome New Members!

May 2008

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1 MARBA Board Meeting	2	3
4	5 Cinco de Mayo	6 8 a.m. Legislative Committee Meeting	7 7 a.m. Membership Committee Meeting (JULIE Office)	8 8:30 a.m. Cont. Ed Committee Meeting	9	10
11 Mother's Day	12	13 3 p.m. Executive Committee Meeting	14 CISCO Midwest Prevailing Wage Conference, Rosemont, IL	15 8 a.m. Events Committee Meeting	16	17
18	19	20 8 a.m. Board Meeting Clean Water Construction Coalition - Washington D.C. Fly-in	21	22	23	24
25	26 Memorial Day	27	28	29 Federation of Women Contractors Women Rock! LOCATION, TIME	30	31

June 2008

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4	5	6 8 a.m. Convention	7
8	9	10 3 p.m. Executive Committee Meeting	11	12 2 p.m. Construction Materials Meeting	13 IDOT Letting Date	14 Flag Day
15 Father's Day	16	17 8 a.m. Board	18 7 a.m. Membership Committee Meeting	19 8 a.m. Events Committee Meeting	20	21
22	23	24	25	26 UCA Annual Golf Outing Cantigny Golf Club Wheaton, IL	27	28
29	30					

Underground Contractors
Association of Illinois

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The Seeds of Innovation Begin Underground. The Foundation for a Stronger Illinois.
SAVE THE DATE - June 26, 2008 - UCA's Annual Golf Outing, Cantigny Golf Club, Wheaton, IL