

Killer Clauses & Critical Decisions

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The **independence, courage and creativity** that made UCA members successful (“frontier men and women”) is being called upon again in a drastically changed industry environment.

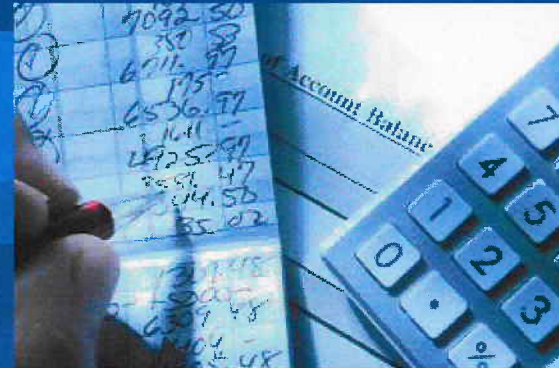


Future Objectives for UCA Members

- Profitability?
- New services?
- New markets?
- Personal satisfaction of the owners and their employees?
- Survival of the companies?
- Peace of mind of the owners and personal guarantors?



How to Pay the Bills....

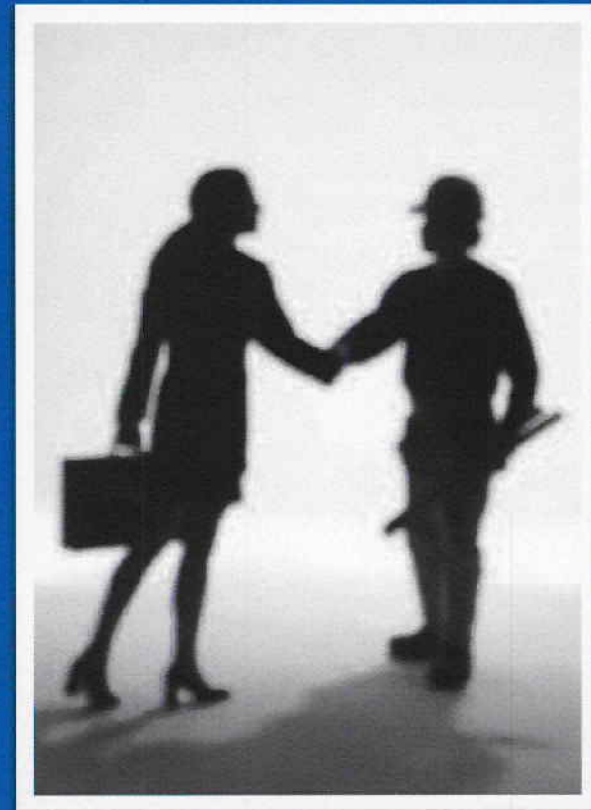


- Should the companies become “new companies?”
 - New structures
 - Multi-company joint ventures
- Should the companies acquire other companies in the industry?
- Should the companies participate in cooperative-type ownership structures?
- Any better ideas?



Are You Locked into...

- “Yesterday’s” bank and surety relationships?




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Do you need restructured supplier relationships?




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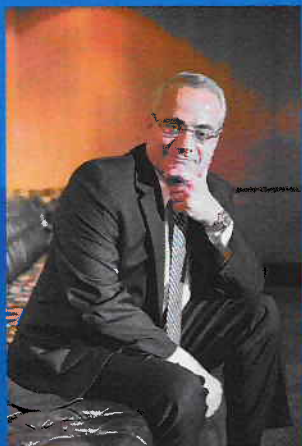
Do you need to take a new look at your corporate objectives and cost structure?



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Are you looking at yourself and your company realistically?





Alex D. Moglia, president of Moglia Advisors, will discuss these critical issues in detail at the April 14th, 2011, **Underground Spring Showcase.**

